

## LESSON NINE

# PERSONAL EVANGELISM (Cont.)

### A. SCRIPTURES TO BE MEMORIZED BY PERSONAL WORKERS:

1. I will lose my friends.

*"If ye were of the world, the world would love his own; but because ye are not of the world, but I have chosen you out of the world, therefore the world hateth you" (John 15:19).*

*"Know ye not that the friendship of the world is enmity with God? whosoever therefore will be a friend of the world is the enemy of God" (James 4:4).*

2. I do not see any harm in the pleasures of the world.

*"Wherefore come out from among them, and be ye separate, saith the Lord, and touch not the unclean thing; and I will receive you, And will be a Father unto you, and ye shall be my sons and daughters, saith the Lord Almighty" (II Corinthians 6:1 7-18).*

3. I guess I will get to heaven at last.

*"Neither is there salvation in any other: for there is none other name under heaven given among men, whereby we must be saved" (Acts 4:12).*

4. I am a moral man; therefore I will be saved.

*"For by grace are ye saved through faith; and that not of yourselves; it is the gift of God: Not of works, lest any man should boast" (Ephesians 2:8-9).*

5. I belong to the church.

*"Not every one that saith unto me, Lord, Lord, shall enter into the kingdom of heaven; but he that doeth the will of my Father which is in heaven" (Matthew 7:21).*

6. I have not been guilty of terrible sins.

*"Jesus said unto him, Thou shalt love the Lord thy God with all thy heart, and with all thy soul, and with all thy mind. This is the first and great commandment. And the second is like unto it, Thou shalt love thy neighbour as thyself" (Matthew 22:3 7-3 9).*

7. I do not wish to be forced into a decision. When I am ready I will come.

*"Therefore be ye also ready: for in such an hour as ye think not the Son of man cometh" (Matthew 24:44).*

*"Seek ye the Lord while he may be found, call ye upon him while he is near" (Isaiah 55:6).*

8. My friends will ridicule me.

*"Blessed is the man that walketh not in the counsel of the ungodly, nor standeth in the way of sinners, nor sitteth in the seat of the scornful" (Psalm 1 :1).*

9. I will be saved after I am established in business.

*"And I will say to my soul, Soul, thou hast much goods laid up for many years; take thine ease eat, drink, and be merry. But God said unto him, Thou fool, this night thy soul shall be required of thee..." (Luke 12:19-21).*

1 0 . I w i l l w a i t u n t i l I a m o l d e r .

*"I love them that love me; and those that seek me early shall find me" (Proverbs 8:17).*

*"Boast not thyself of tomorrow; for thou knowest not what a day may bring forth" (Proverbs 27:1).*

1 1 . If I were a Christian my loved ones would disown me.

*"He that loveth father or mother more than me is not worthy of me: and he that loveth son or daughter more than me is not worthy of me. And he that taketh not his cross, and followeth after me is not worthy of me" (Matthew 10:3 7-3 8).*

1 2 . There is some person that I simply cannot forgive.

*"For if ye forgive men their trespasses your heavenly Father will also forgive you: But if ye forgive not men their trespasses, neither will your Father forgive your trespasses" (Matthew 6:14-15).*

1 3 . I wish to become a Christian but I do not know what to do.

*"But as many as received him, to them gave he power to become the sons of God, even to them that believe on his name" (John 1:12).*

*"Then Peter said unto them, Repent, and be baptized every one of you in the name of Jesus Christ for the remission of sins, and ye shall receive the gift of the Holy Ghost" (Acts 2:38).*

*"And they said, Believe on the Lord Jesus Christ, and thou shalt be saved, and thy house" (Acts 16:31).*

## **B. HOW TO DEAL WITH A PROCRASTINATOR:**

Opportunities to deal with the souls of men sometimes only come once. A soul can only be saved when the Holy Spirit is convicting him and dealing with him. Since this opportunity may never return it is essential to press for an immediate decision.

In Personal Evangelism this is one of the greatest problems to solve, to know how to lead a person to an acceptance of Christ now, for another chance may never come. It is the weakness of human nature to procrastinate.

In dealing with the procrastinator impress upon him the following:

1. Procrastination is the thief of time; the opportunity may never return;
2. There is no better time to be saved than now;
3. There is no easier time to be saved than now;
4. There is great danger in delay for he has no guarantee of the future;
5. There is no time when he could give the Lord more of his life than at the present and that it is unfair to give to the Lord what is left over from a life dissipated by sin.

The Bible is full of excellent Scriptures, which may be used with a person who desires to delay his salvation. *"Seek ye the Lord while he may be found, call ye upon him while he is near" (Isaiah 55:6). "Boast not thyself of tomorrow; for thou knowest not what a day may bring forth" (Proverbs 27:1). "He, that being often reprov'd hardeneth his neck, shall suddenly be destroyed, and that without remedy" (Proverbs 29: 1). "Therefore be ye also ready: for in such an hour as ye think not the Son of man cometh" (Matthew 24:44). "Behold, now is the accepted time; behold, now is the day of salvation" (II Corinthians 6:2).*

Finally, if possible, use illustrations of people who postponed their salvation and died without being saved. By all means press for an immediate decision if you feel that the Holy Spirit is dealing with them.

### **C. HOW THE NEARNESS OF JESUS RETURN AFFECTS PERSONAL EVANGELISM:**

Every soul winner should be fully aware of the signs of the times and that as we draw near to the return of our Lord, many things that we meet up with in dealing with souls is a fulfillment of prophecy. Today we wrestle with demon powers and in dealing with many souls we must have the Holy Ghost power and anointing.

Here are a few of the fulfilled prophecies that affect the personal dealing with souls:

1. A denial of God and the Saviour. Jude 4.
2. A denial of the humanity of Jesus. I John 4:3.
3. A denial of the Atonement. II Peter 2:1.
4. A denial of godliness. II Timothy 3:1-5.
5. A denial of sound doctrine. II Timothy 3:1-5.
6. A denial of authority. Jude 8.
7. Apostate professing Christendom. The rise of devil worship and seducing spirits. I Timothy 4:1-3.

### **D. HOW TO DEAL WITH THE TRINITARIAN TRADITION:**

The Trinitarian Tradition is one of the most common false doctrines that we have to deal with. This has been the accepted doctrine of many of the historical professing churches. The majority of church members are Trinitarians although many of them know very little about the doctrine.

The attitude of the personal worker is going to mean much whether or not he is going to be successful in dealing with these people. The wrong thing to do is to denounce it in strong terms for many of these people are sincere in their belief. It should never be our purpose to alienate them but rather to help them. We should try to lead them into the full revelation and truth of the identity of Jesus Christ and the power of His Name.

There are two aspects of this truth that we shall have to deal with (1) Water Baptism in Jesus Name, and (2) Deity of Jesus and the Oneness of the Godhead.

Water Baptism in Jesus Name is the easier of the two to prove, so the worker should start here. The Scripture to begin with is Matthew 28:19. Have the person read the Scripture and then begin to ask some questions similar to these:

1. In whose name are we to be baptized?
2. Is the name singular or plural? If it is singular what is the name?
3. Are we told the name in this verse? If we use this as a formula of water baptism, are we obeying or are we repeating? Now turn to the book of Acts and trace water baptism through the history of the early church showing that there is not a single exception. Then show that Peter was obeying Matthew 28:19 when he instructed the Jews to be baptized in the name of Jesus Christ.

From this truth then turn to the great subject of the Deity of Jesus and show just why the Name of Jesus is so important. The personal worker must have a clear revelation of the Oneness Truth and be familiar with the Scriptures and know something about the history of the Trinitarian Tradition.

Begin on the negative here. Tell them about the history of the Trinitarian Tradition and then kindly ask them some questions that the doctrine of the Holy Trinity does not answer:

1. How many does he expect to see in Heaven?
2. Which is the greater: the Father or the Son?
3. To whom does he pray? Whom does he worship? etc. etc.

Now proceed by quoting Scripture to show the dual nature of Jesus: Divine and human. Show that the fullness of the Godhead dwells in Jesus (Colossians 2:9). Then begin to answer all his questions and problems using Scripture for each one.

LESSON NINE

**SELF HELP TEST**

A. Write out a Scripture with reference to answer each of these arguments:

1. I belong to the church.
2. I will lose my friends.
3. I am a moral man, therefore I will be saved.
4. I do not wish to be forced into a decision.
5. I will wait until I am older.

B. Give FIVE fulfilled prophecies showing the nearness of our Lord's return which affect soul winning.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

C. Trace in detail the steps you would take in teaching a person who believes in the Trinity, Apostolic and Oneness Truth.